

# CAT Controller Courier # 04

January 2007

## Happy New Year from CAT Controllers!

CAT Controllers, Inc. would like to wish everyone a Happy New Year. We hope you all had a safe and happy holiday season and we wish you the best for 2007.

Thank You,  
CAT Controllers, Inc.

### **2007 Early Buy**

It is time for CAT Controllers annual Early Buy Special. Every year CAT offers the early buy special which includes discounts, extended terms, and additional marketing material. We would like to remind all CAT dealers to take advantage of this special to fulfill all of their up and coming controller and accessory needs for the next 3 months. Participating in the early buy will not only help with your pricing and terms but help you to serve your customers more efficiently. We all know that the further we get into the year how lead times are extended, stock is depleted, but demand is much higher. So CAT encourages you to get your early buy numbers together today and contact your sales manager with your orders.

### **2007 Training Schedule**

CAT Controllers will be holding four trainings in the beginning of the 2007 year. Training is held at the CAT Controllers facility. Training starts at 9:00am and will continue on until 4:00pm. CAT will serve a light breakfast and catered lunch. Attendees will be trained on CAT's complete line of controllers and accessories as well as selling techniques and water quality management. CAT will also provide each attendee with a certificate of completion at the end of each class.

January 12th, 2007

February 2nd, 2007

March 9th, 2007

April 6th, 2007

*E-Mail CAT Controllers Your Training Date Reservations*

**CAT 4000 and CAT 5000 Communication Renewals and Activations**

CAT Controllers invites you to make sure that all of your CAT 4000's and CAT 5000's in the field are communicating. The Poolcomm website is there for you to take full advantage of its helpful benefits. For the flat monthly rate of only \$30.00(CAT4000) and \$35.00(CAT5000) or annual prepay rate of \$240.00 (CAT4000) and \$360.00(CAT5000) you are able to receive:

- Hourly logs of your water chemistry
- Graphs of your water chemistry
- Outbound alarm notifications to your e-mail or mobile phone
- The ability to change alarm settings and set points from any internet based PC in the world
- The ability to assign read-only and read/write access to you customers for their benefit
- Twenty-four hour a day connection with your pools

Please contact Troy McGinty, to activate your controllers and get them registered to the Poolcomm website. I will also be able to help you check your wireless coverage areas, help you troubleshoot specific applications, assist with installations, as well as consult with you regarding your company's own water quality management program. If you have any questions, concerns, or ideas please contact me as soon as possible at 800- 657-2287 or e-mail me at [mtmcginty@chemauto.com](mailto:mtmcginty@chemauto.com). E-Mail Troy McGinty Request for Renewal and/or Activation.

### **Non-Chlorine Shock Effects (Potassium Monopersulfate)**

We have received several technical support calls lately concerning the use of non-chlorine shocks (Monopersulfate / Oxone, etc..) being used by dealers and pool operators. The use of non-chlorine shock raises ORP significantly, as it is a strong oxidizer. However, non chlorine shock is not chlorine and not measured by a DPD free chlorine test kit. ORP controllers measure the total oxidation potential in the water. This difference in measurement technologies can lead to unusual performance of your automated chemical controller. The ORP displayed on the controller will rise with the addition of non chlorine shock and cause the controller to hold off on feeding chlorine until the non chlorine shock dissipates, this will take several days. We do not recommend the regular addition of non chlorine shock when an automated controller is in use. If this product must be added to the pool for the reduction of combined chlorine, the operator will need to manually control their free chlorine addition for several days before allowing the controller to take resume operations. Several test kit are available to measure the Monopersulfate levels to determine when it has dissipated to zero and it is then acceptable to allow the controller to take back over. Taylor (Model K-1518 ) and LaMotte (Model 3360).

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